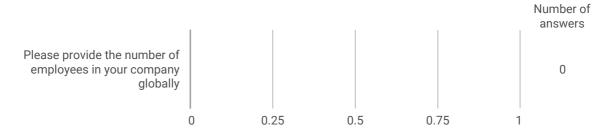
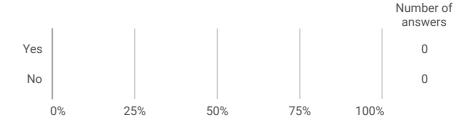
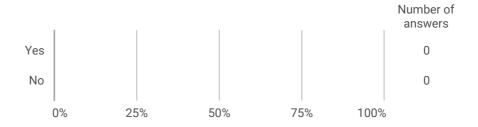
#### Please provide the number of employees in your company globally



Do you have operations/employees in Norway?



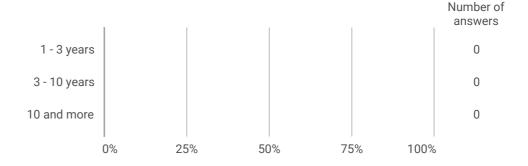
Do you have operations/employees in the European Union/European Economic Area?



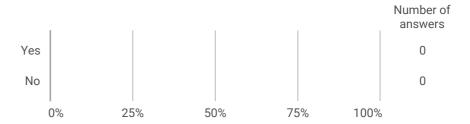
Is your holding company privately held or listed on a stock exchange?



For how many years have your company been in operation?



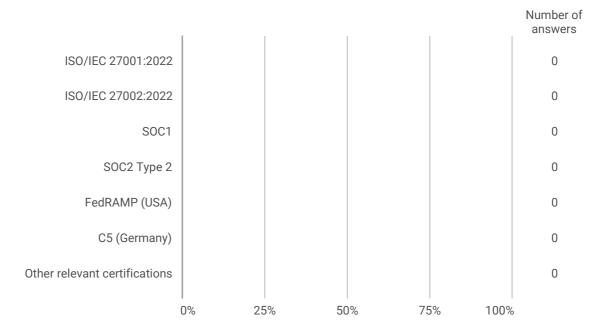
Are you interested in further dialogue/meetings (digital or otherwise) with us regarding the scoped services to the Norwegian public sector (if yes, please double check the email/phone number you provided above is correct)



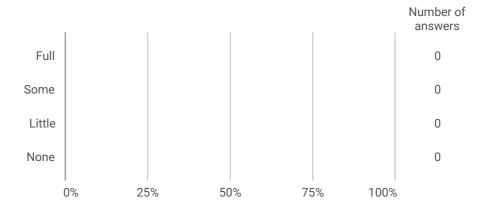
## Please select the features/capabilities your solution offers

|                                                  |       |       |       |         | Number of answers |
|--------------------------------------------------|-------|-------|-------|---------|-------------------|
| Near Real-Time Threat Intelligence               |       |       |       |         | 0                 |
| Remediations and actions                         |       |       |       |         | 0                 |
| Comprehensive Threat Data<br>Collection          |       |       |       |         | 0                 |
| Threat Analysis and Enrichment                   |       |       |       |         | 0                 |
| Customization and Filtering                      |       |       |       |         | 0                 |
| Integration with SIEMs, SOAR,<br>Firewalls, etc. |       |       |       |         | 0                 |
| Attribution and Analysis                         |       |       |       |         | 0                 |
| Strategic and Tactical Intelligence              |       |       |       |         | 0                 |
| Identity and Credential Intelligence             |       |       |       |         | 0                 |
| Vulnerability Prioritization                     |       |       |       |         | 0                 |
| Dark Web Monitoring                              |       |       |       |         | 0                 |
| Support Threat Hunting                           |       |       |       |         | 0                 |
| Capability to support GDPR<br>Compliance         |       |       |       |         | 0                 |
| Capability to support NIS2<br>Compliance         |       |       |       |         | 0                 |
|                                                  | 0% 25 | 5% 50 | 0% 75 | 5% 100% |                   |

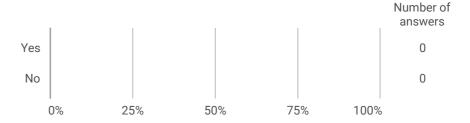
#### Please select the certifications/audit reports your company holds



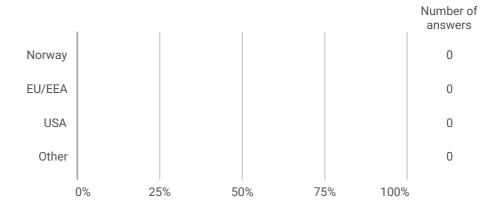
To which extent does your company operate according to the NIST Cyber Security Framework 2.0?



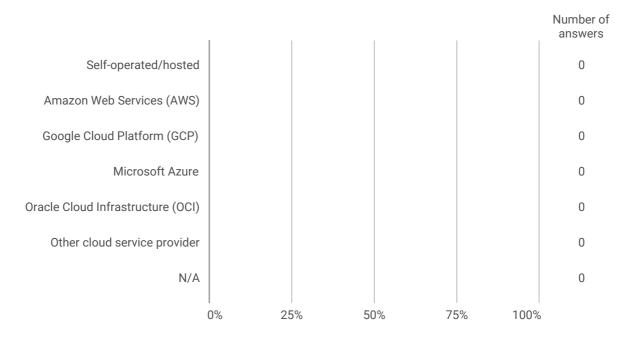
Does your service/tool offer multi-factor authentication (MFA)?



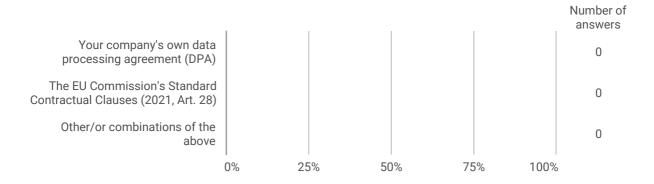
#### Select the location of your primary data centre used to provide your services



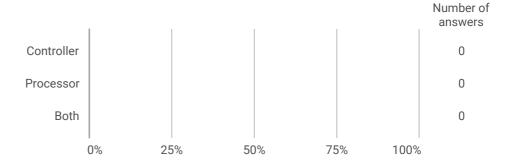
#### How is your primary data centre operated?



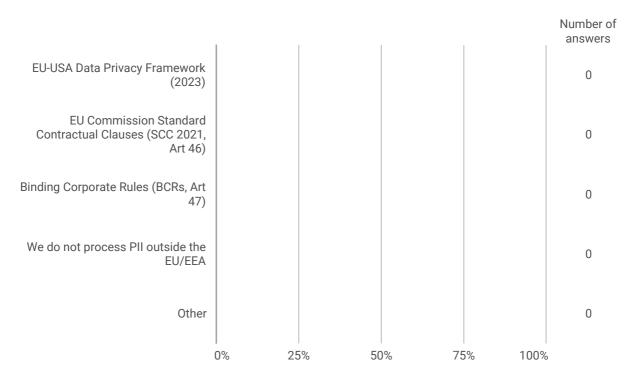
## Under which contract is personally identifiable information (PII) protected in the EU/EEA?



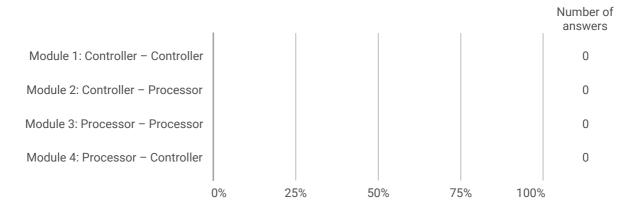
#### Select the role you have when processing PII



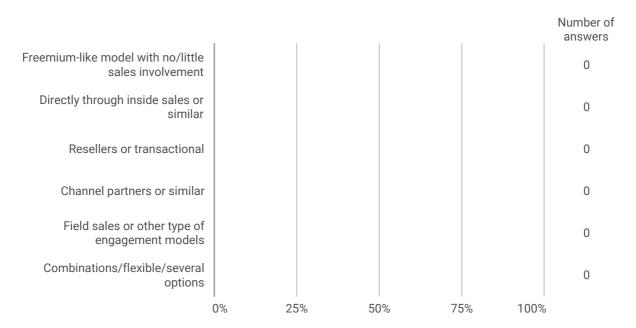
Are you transferring or processing PII outside the EU/EEA? If so, how do you ensure that the "essentially equivalent standards and protections" is provided as required by GDPR?



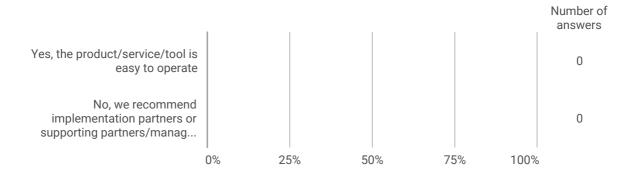
# If you are using SCC (2021, Art 46) for transfers out of the EU/EEA (international transfers) which modules are in use? Select all modules in use



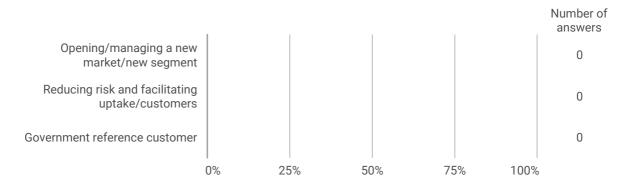
## Do you sell directly or through resellers/channel partners or similar to the public sector?



Is your product/service/tool easy to operate or do you recommend implementation partners or supporting partners/managed services?



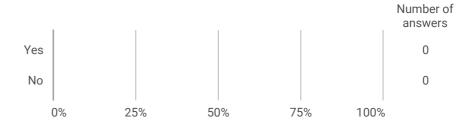
How will a government framework agreement/contract be of interest or benefit to you?



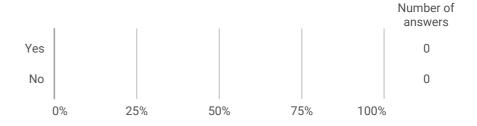
## Select your licensing models

|                                                       | ı    | ı     |       |         | Number of answers |
|-------------------------------------------------------|------|-------|-------|---------|-------------------|
| Perpetual licensing                                   |      |       |       |         | 0                 |
| Subscription Enterprise                               |      |       |       |         | 0                 |
| Subscription User-based                               |      |       |       |         | 0                 |
| Volume based/Assets scanned/Other metric              |      |       |       |         | 0                 |
| Offer several alternatives/flexible/several options   |      |       |       |         | 0                 |
| Free tiers                                            |      |       |       |         | 0                 |
| Pay-as-you-go                                         |      |       |       |         | 0                 |
| Open source/free, no other offers                     |      |       |       |         | 0                 |
| Open source/free, paid support or additional features |      |       |       |         | 0                 |
| Custom pricing                                        |      |       |       |         | 0                 |
| Other/not applicable                                  |      |       |       |         | 0                 |
|                                                       | 0% 2 | 5% 50 | )% 75 | 5% 100% |                   |

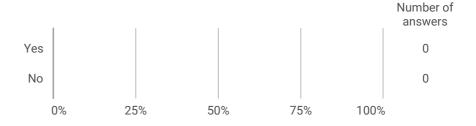
Do you offer special licensing terms/pricing for public sector centrally managed high-volume framework agreements/contracts?



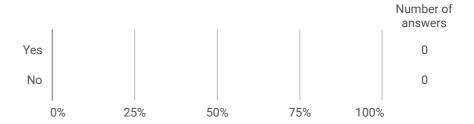
Does your company currently have government entities or public sector entities (globally) as customers?



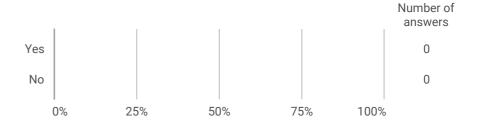
Is your company compliant with all applicable sanctions, regulations and export/import controls from the UN, the United States of America, the European Union and Norway?



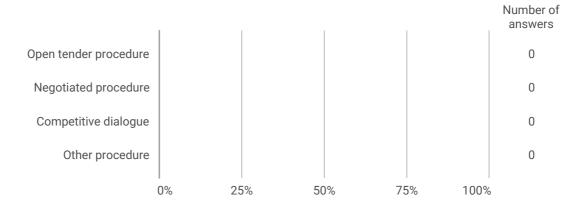
Has your company participated in a procurement procedure in accordance with European Union Procurement Directive 2014/24 previously?



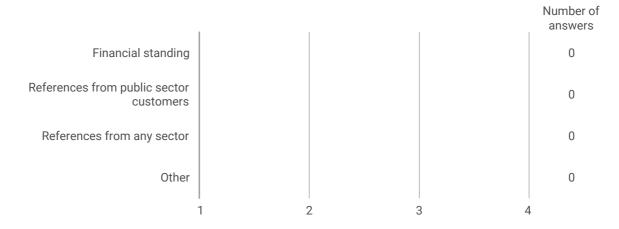
Is your company familiar with the European Single Procurement Document (ESPD)?



In your experience; which type of procurement procedure is preferred?



In which order do you consider the following qualification criteria to be most important/relevant? (1 is most relevant and 5 is least relevant)



# In which order do you consider the following evaluation/award criteria to be most important/relevant? (1 is most relevant and 5 is least relevant)

|                                           | ı   | ı   | I | ı ı | Number of<br>answers |
|-------------------------------------------|-----|-----|---|-----|----------------------|
| Price                                     |     |     |   |     | 0                    |
| Quality/Functionality/Technical aspects   |     |     |   |     | 0                    |
| Information security/GDPR                 |     |     |   |     | 0                    |
| Climate/Environment/Energy<br>Consumption |     |     |   |     | 0                    |
| Contract risk/Legal terms/Licensing       |     |     |   |     | 0                    |
|                                           | 1 2 | 2 3 | 3 | 4 5 |                      |

### Which of the other RFIs do you intend to answer?

|                                                            |       |       |       |         | Number of<br>answers |
|------------------------------------------------------------|-------|-------|-------|---------|----------------------|
| N/A                                                        |       |       |       |         | 0                    |
| Threat Intelligence Platform                               |       |       |       |         | 0                    |
| Third Party Privacy Compliance<br>Management               |       |       |       |         | 0                    |
| Security Training and Awareness                            |       |       |       |         | 0                    |
| Web Application Firewall                                   |       |       |       |         | 0                    |
| Security Governance, Risk and<br>Compliance (Security GRC) |       |       |       |         | 0                    |
| Security Incident and Event<br>Management (SIEM)           |       |       |       |         | 0                    |
| Endpoint Detection & Response<br>(EDR) Platform            |       |       |       |         | 0                    |
| Vulnerability Scanning                                     |       |       |       |         | 0                    |
|                                                            | 0% 25 | 5% 50 | )% 75 | 5% 100% |                      |